

William J. Sump

sump.sites.ucsc.edu

309 Cedar St. #3A
Santa Cruz, CA 95060

(831) 295-7488
wsump@ucsc.edu

SKILLS

- Microsoft Office Suite, TEX, Java, Python, Stata, R, Matlab, Mathematica and Z-tree
- Leadership, Time-Management, Autonomy, Facilitation and Supervisory Skills
- Over 12 years of Management Experience

EDUCATION

M.S. in Applied Economics and Finance, University of California, Santa Cruz, CA *Candidate*
B.A. in Economics, Highest Honors, Cum Laude, University of California, Santa Cruz, CA *2016*
A.S. in Business Administration for Transfer, Mt. San Jacinto College, Menifee, CA *2015*

EMPLOYMENT

Economics Department Teaching Assistant, University of California, Santa Cruz, CA *2017*

- Led two undergraduate discussion sections with 25 students each for Economic Analysis of the law
- Explained challenging quantitative and economic concepts to students

Graduate Program Student Assistant, University of California, Santa Cruz, CA *2015 - 2016*

- Researched North American universities in order to develop a database of all economic departments
- Maintained a database of alumni, directed communication for organization of job fairs and recruitment

Commercial Accounts Executive, Leslies Pool Mart, Hemet, CA *2014 - 2015*

- Provided clients with outstanding service and assisted them in solving their queries
- Increased growth of accounts by 17% in fiscal 2014

General Manager, Inland Empire Electronics, Riverside, CA *2012 - 2015*

- Responsible for preparation of work schedules, hiring, training and implication of disciplinary guidelines
- Communicated discrepancies in inventory to headquarters

Para-Legal Assistant, Law Office of J David Nick, San Francisco, CA *2010 - 2015*

- Knowledgeable of filing requirements for superior courts, appellate courts and the supreme court
- Constructed tables of statutes, authorities and assisted in editing of various briefs

Chief Executive Officer, Business Management Consultants, Riverside, CA *2009 - 2013*

- Specialized in providing database management and consulting for healthcare facilities
- Oversaw operations, marketing, business development and human resources

Department Manager of Computers & Geek Squad, Best Buy, Menifee, CA *2009 - 2011*

- Kept record of all shipments, inventory, count discrepancies, cash handling and deposit reconciliation
- Oversaw all aspects of specialty management with priority to sales

SCHOLARLY WORK

“Quantifying Trader Beliefs Through Yield Deviation: An Evolutionary Approach”
“Modeling Litigation with Symmetric Bargaining and Two-Sided Incomplete Information”
“The Standoff Game: An Evolutionary Analysis”

PROFESSIONAL ACTIVITIES

2016-2017 Chief Financial Officer, Leviathan Jewish Journal, University of California, Santa Cruz, CA
2016-2017 Chief Financial Analyst, Slugs Fund Investment Group, University of California, Santa Cruz, CA