

Dongqing(Amanda) Xiao

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OBJECTIVE

Seeking a 2017 intern or full-time job of Financial analyst or data analyst position to utilize my data analysis skills, financial knowledge and marketing work experience.

EDUCATION

University of California Santa Cruz, Santa Cruz, CA December. 2017

M.S. in Applied Economics and Finance 3.85/4.0

Relevant courses: Finance, Intermediate Accounting, Financial engineering, Applied Econometrics, STATA, R

School of Management and Economics, Beijing Institute Of Technology, Beijing, China June. 2015

B.A. in International Economics & Trade 3.57/4.0

Relevant courses: Finance, Corporate finance, Database management system, International Marketing

SKILLS

Tools: Microsoft Office: Word/PowerPoint/Excel, STATA, R, SQL, \LaTeX , Google Drive, PhotoShop, Dreamweaver

Languages: Proficiency in English, native in Chinese

WORK EXPERIENCE

Site Merchandiser Associate

Amazon.Inc, China

July. 2014 - February. 2015

- Participated in **Kindle** product promotion events such as confirming bundle and campaign
- Organized and coordinated 10 teams to set up an online store on both Amazon and Alibaba platform
- Analyzed sales data and proposed solutions to improve promotion strategy
- Reconcile accounts with accounting team

Business Manager Associate

Tianjin Super Light International Trading Co., Ltd., Tianjin, China

July. 2015 - June. 2016

- Assisted with setting up online store, and making an operating procedure
- Strove to increase market size by communicating with customers directly
- Assisted management with office tasks

ACADEMIC RESEARCH

Analyzing U.S direct investment to developing countries by R

March. 2017

- Identify a data set from Bureau of Economics Analysis, creating tidy data to do research
- Using delicate graph together with careful explanation to show the research results
- Using **Rmarkdown** to produce an HTML report

The development and current situation of Amazon's cross-border e-commerce platform operation in China

May. 2015

- Analyzed Amazon's cross-border operation model, strategies and activities through practical investigation

ACTIVITIES

- Student Chief, Beijing Institute of Technology News Student Orientation Conference September. 2013
- Team Leader, Volunteer activity for children with listening and speaking disability June. 2013

HONORS & AWARDS

- **Five times** "Human" Scholarship May. 2015
- Excellent Graduation Thesis **Top 5%** July. 2015
- Excellent Student Union Leader May. 2014
- Excellent Student Union Member May. 2013