

# Hao (Kay) Jiang

Tel: +1(831) 419-2951, Email: kayjiang1014@gmail.com

## EDUCATION

- M.S. in Applied Economics and Finance** Expected Jun 2019  
UC Santa Cruz
- B.A. in Business Management Economics** Jun 2018  
UC Santa Cruz

## INTERSHIP EXPERIENCE

- East Asia Qianhai Securities Co., LTD**, Shanghai, China Jul 2018-Aug 2018  
*Summer Intern, Fixed Income Department*
- Assisted senior associates in preparing contracts;
  - Reviewed companies' financial reports and conducted technical analysis such as EV Multiples and leverage to develop investment thesis for potential new opportunities.
  - Learned about finance innovation and risk control with data.
- Tebon Securities Co., LTD**, Shanghai, China Aug 2016  
*Summer Intern, Fixed Income Department*
- Directly assisted senior associates in preparing project documents filing in day to day operations;
  - Streamlined the overall flow of work place efficiency by improving compression capabilities;
  - Developed teamwork and time management skills.

## PROJECT EXPERIENCE

- Bilibili**, Online Project for Economics 136 May 2017-Jun 2017
- Developed overall business strategies by utilizing Strategic Group Map, SWOT and Porter's five forces analysis;
  - Performed pro forma financial analysis to predict future returns while continuously monitor current performance.
- Alibaba**, Course Project for Economics 139 Jun 2017
- Conducted in-depth research into Alibaba's global competitive advantages by investigating its logistics management, merger and acquisition activities and innovative technological initiations;
  - Collected data and ran multi variant regression to investigate which above strategies drove the most shareholder returns.

## EXTRACURRICULAR ACTIVITIES

- Peer Mentor**, International Mentorship Program, ISSS, UC Santa Cruz May 2018-Present
- Pair with international freshmen and helping them get better transition from high school to college.
  - Plan at least one event in the program during the year.
  - Gain leadership, time management, teamwork and intercultural communication skills.
- Global Leader**, International Orientation, ISSS, UC Santa Cruz Sep 2018
- Helped incoming international incoming freshmen transit to the academy and daily life.
  - Leaded activities that could help them know each other and break down the distance.
  - Developed intercultural communication and networking skills.
- Peer Advisor**, Economics Department, UC Santa Cruz Jan 2018-Jun 2018
- Advised students in the department on classes recommendations and questions related to declaring major.
  - Completed independent project on selected economic theories.

## SKILLS

- Language:** English (fluent), Mandarin (native).
- Technical skills:** Java, R, Stata, MS Office.