

## Kexin Nie

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### Summary of Qualification

- Data analysis skills in Stata, Matlab, R, Python
  - Financial analysis skills in Excel, Stata, R, Python
  - Proficient in English and Mandarin
  - Fund qualification certificate in China
  - CFA level I candidate
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### Education Experience

#### M.S. in Applied Economics and Finance

Sept. 2018 – Jun. 2019

University of California, Santa Cruz

#### B.A. in Business Administration

Sept. 2014 – Jun. 2018

Central South University, Hunan, P. R. China

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### Business Experience

#### Assistant to Credit Manager

Apr. 2018 – Aug. 2018

The Export-Import Bank of China, Beijing, China

- Post loan credit management: gathered and analyzed financial data from clients' report.
- Assisted credit manager by writing part of financial and asset due diligence.
- Loan archival arrangement and description.

#### Assistant to Sales Director

Jul. 2017 – Aug. 2017

Willove Food Co., Ltd, Hunan, China

- Assisted sales director with customer management, conference affairs.
  - Negotiated successfully with negotiator from Meituan.com about food delivered business.
  - Conducted analysis on rivals' online and offline operation states and collected data.
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### Research Experience

#### CEO's Effect on Enterprise Dynamic Capabilities

Jun. 2017

- Gathered and analyzed data of top 500 companies in China from different database.

#### Effect of Legalization and Merger of Online Car-hailing Services

Aug. 2016 – Sept. 2016

- Investigated over 200 users of online car-hailing service drivers.
  - Interviewed over 20 Didi drivers to collect data.
  - Generated reports and presented at thesis Q & A session.
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### Honor & Award

The Excellent League Cadre of CSU

May 2015

Awarded qualification of "Start Your Business".

Nov. 2015

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### Other Skills

Data analysis skills in Eviews and SPSS. Kingdee ERP, CRM software. Oracle project management.